Barbara A. Buyer

20 Vendor Terrace Boston, Massachusetts 02111 617/ 000-0000

PURCHASING

Professional Experience:

Buyer

UJM INDUSTRIES • Boston, MA 1986 to July, 1987 (\$600M clothing manufacturer and service division of KOL Associates)

- Purchased trim for 8 major women's apparel accounts (domestic and international).
- Established target costing and maintained supplier price/quality comparisons. Research and select all vendors.
- Negotiated favorable price and delivery.
- Assisted Marketing/Production to design and develop cost-effective trim options.
- Coordinated shipments of trim and fabric from vendors to contractor, and shipments of finished product from contractor to distribution centers.
- Conducted, computerized, and reported on physical inventory of distribution center. Participated in developing inventory sell-off programs.
- Received a rapid promotion from Purchasing Coordinator.

Buyer/Expeditor

CVF • Boston, MA (Electronics R&D firm)

1985 to 1986

- Purchased electronic components, computer hardware, office supplies and machines, business forms, packaging, and hardware.
- Selected vendors, negotiated price/delivery, and maintained vendor performance files.
- Assisted in the development of a Traveling Purchase Requisition form and a company Purchasing Manual.

Sales Assistant

GTR BUSINESS SUPPLIES . Boston, MA

1984 to 1985

Purchasing Assistant

FDE COMPUTER CORPORATION • Boston, MA

1982 to 1984

Education:

Bachelor of Science in Business Management Candidate

GHY UNIVERSITY • Boston, MA

Liberal Arts Studies

ASW COMMUNITY COLLEGE . Boston, MA

1978 to 1979
